**Meet Christine “CJ” DelVecchio: An Experienced Ithaca REALTOR® Offering Professional Advice since 1996**

CJ offers a unique combination of skills including top-notch marketing combined with the experience of successful problem solving & negotiation. She attributes her success in the real estate business to excellent customer service, clear communications & a down-to-earth, approachable manner. Her vast experience helps both buyers and sellers in navigating the complexities of today’s real estate market. Her background in marketing & communications brings clients a technological advantage, while her in-depth research for pricing properties along with her success in crafting winning bids for buyers earns her the slogan ***“On The Way with CJ!”***

**“Warren Real Estate is proud to have an associate broker of CJ’s talent and drive in our office”
 -Bryan Warren**

Background/Education\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

CJ has lived in Ithaca since 1984. She grew up on the water, hailing from Sodus Bay, a short 90-minute drive North of Ithaca. She originally came to Ithaca to study at Cornell University where she graduated with a B.S in Natural Resources in 1988. She also earned a Master's degree in Corporate Communications from Ithaca College in 1996.

Education is very important to CJ and she has earned 5 specialty REALTOR® designations throughout her career: **AHWD**–At Home with Diversity; **PSA**–Pricing Strategies Advisor; **GRI**–Graduate, REALTORS® Institute; and **CBR**–Certified Buyer Representative. She is also a NYS-approved real estate trainer through the Department of State as well as having earned the **ITI**-Instructor Training Institute designation. She enjoys sharing her knowledge with REALTOR® colleagues on our Code of Ethics, as well as topics such as Fair Housing NYS Agency other best practices in the real estate industry.

Awards/Leadership Experience\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

CJ is a long-active leader within the real estate industry, serving in the local, state and national REALTOR® associations. She has been Past President of the local Ithaca Board of REALTORS® twice (2004 and 2023) and also is a Past President of the NYS Association of REALTORS® (2018) – a membership of 60,000 Realtors!

Locally she has been honored as a 3-time awardee of the Ithaca Board's **REALTOR® of the Year** (2001, 2016 and 2021) and in 2022, she also received REALTOR® of the Year from New York State. She has been a President’s Award Winner as well as 2-time winner of the Mentor of The Year (2013 and 2020).  At the national level, she served as Chair of the Consumer Communications Committee in 2021, which oversaw the REALTOR® branding of That’s Who We R® campaign.

Community Involvement & Hobbies\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

CJ is deeply connected to the Ithaca community through her volunteer activities. As a long-time advocate of affordable housing in the area, she served as both a board member and Chair of the board of Better Housing for Tompkins County. She served on the Tompkins County PIAB- Public Information Advisory Board for 10 years. As an engaged Cornell Alum, she was both a board member and President of the Cornell Club of Ithaca. She lives in the Town of Lansing with her husband Norm, a 4th generation Lansing son and descendant of Andrew Myers (Myers Park). Other community volunteer work included a member of the Lansing Sewer Committee (2010-2013) for planning Lansing’s Town Centre.

Her real passion is ice hockey and was an original player for the local women’s travel team, the Ithaca Sirens. She also has coached youth hockey as a Level 4 USA Hockey-certified coach – mainly working with girls from 6-19 yrs old in the oldest girl’s hockey association in NYS, Tompkins Girls Hockey Association (TGHA). CJ was on TGHA’s board as a member from 2020-2024 and served 1 term as their Board President from 2020-2022.