

Choose CJ DelVecchio, an experienced REALTOR®
to sell your home & help you **save time and hassle**
which earns you **MORE MONEY!**

Let me put my
23
Years Experience
to work for you!



YOU GET MORE MONEY!
CJ's 23 years of experienced
pricing & negotiation skills
will help you to get the
highest price possible!

SAVE TIME = MORE MONEY!
CJ will pre-qualify buyers &
use her marketing expertise
to get your house
under contract fast!

NAVIGATING PITFALLS!
Structural/home inspection
negotiations, helping with
required tests, etc. CJ is
there every step of the way!

TEAM OF PROFESSIONALS!
CJ works closely with the banks,
inspectors, surveyors, attorneys...
she specializes in getting
you to **CLOSING DAY!!**

Experienced ~ Successful ~ Hard-Working ~ Down-to-Earth



CJ Christine J. DelVecchio

NYS Licensed Associate Real Estate Broker
Ithaca's REALTOR® of the Year, 2001 & 2016

Cell: 607.227.3016
Office: 607.330.5211
cj@cjhomes.com



830 Hanshaw Road
Ithaca NY 14850
REALTOR

Selling Ithaca real estate since 1996!

Professional Advice with a Technological Edge!

Areas of Expertise:

- ✓ Buyer Agent and 1st-Time Buyers
- ✓ Seller Agent
- ✓ Condos & Townhouses
- ✓ Lakefront Homes
- ✓ Vacant Homes
- ✓ Corporate Relocation
- ✓ New Construction
- ✓ 1031 Exchanges

CJ consistently performs in the top 5% of Ithaca Board of Realtors MLS sales

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23

Years Experience
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607-330-5211 office
607-227-3016 cell

Just an email away!
cj@cjhomes.com

CJ's full bio at:
www.CJHOMES.com

REAL ESTATE & EDUCATIONAL EXPERIENCE

- Licensed to sell real estate in NYS since 1996
- Member, Ithaca Board of REALTORS® & Cortland Board of REALTORS®
- General Manager, Housing Solutions, 1994-1996
- M.S. from Ithaca College, 1996 (Communications)
- B.S. from Cornell University, 1984 (Natural Resources)



REALTOR® CAREER ACHIEVEMENTS/AWARDS

Ithaca Board of REALTORS®

- 2-time awardee of REALTOR® of the Year, 2016 and 2001
- Mentor of the Year 2014
- State Director 2011-2013
- Past President 2004
- President's Award 2006
- Housing Opportunities Award 2007

New York State Association of REALTORS®

- Past President 2018
- President-Elect 2017; Secretary/Treasurer 2016
- Regional Vice President 2009-2010
- Mentor 2012-2015
- Professional Standard Committee Chair 2012
- Legislative Steering Committee 2009

National Association of REALTORS®

- Consumer Communications Committee 2018-19
- Risk Management Committee 2017
- Federal Taxation Committee 2016



PROFESSIONAL REALTOR® DESIGNATIONS

- ITI: Instructor Training Institute 2013
- NYS Dept. of State Certified Real Estate Trainer since 2013
- GRI: Graduate, REALTORS® Institute, 2008
- Diamond Society, every year while at Coldwell Banker Shaw R.E. 2006-2012
- CBR: Certified Buyer Representative®, 1998
- CNAS: Cartus Network Affinity Specialist (Relocation Training)
- CNS: Certified Negotiating Specialist, Coldwell Banker University



COMMUNITY & VOLUNTEER WORK

- Member, Tompkins County Public Info. Advisory Board, 2008-2018
- Member, Town of Lansing Sewer Committee 2012-2013
- President, Cornell Alumni Association of the Ithaca Area 2013-2016
- Chair of the Board, Better Housing for Tompkins County Inc, 2006-2008
- Board Member, Better Housing for Tompkins County Inc, 2003-2009
- Level 4 USA Hockey Coach, Tompkins Girls Hockey Association since 2008